**JD OCP Fund Raising**

**AIESEC Lima**

**2014**



**Información General**

***Position:* OCP Fund Raising
 *Role:***

This persona will help the leader of the coordination in charge of the Fund Raising. Woulb be the final responsible of the success of the event, in which we must get the necessary resource for making Raise Your Voice in two National Schools.

***Time:***

**Start Day:** 22.02.2014

**Horas de Trabajo:** 15 horas de trabajo semanales

***Responsibilities****✓ Development Gdocs with tracing
✓ Induction responsible
✓ Preparation of the OCVP’s
✓ Coordinate the Preparation of the Sales Material.
✓ Work in synergy with the OC so they could bring the material we need.
✓ Responsible of closing the deals from our stakeholders: Municipalidad, Empresas Auspiciadoras, Colegios.
✓ Responsible of coordinating with the MC for all the information.*

***Structural perspective****Reports to: VP IGCDP - VP FINN*

***Measure of success****✓ #of Participants of the Marathon
✓ # of Money we get
✓ % of accomplish of the development Tracking
✓ # Of sponsors we get*

***Competences and Knowledge***

***Knowledge:****✓ Gdocs
✓ AIESEC basic knowledge*

***Skills:****✓ Training Skills
✓ Sales Management
✓ Team management*

***Competences***

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| ***Competences*** | ***Good*** | ***Excellent*** |
| *Social Responsibility*  | *X* |  |
| *Global Mindset*  | *x* |  |
| *Entrepreneurial Outlook*  |  | *X* |
| *Emotional Intelligence*  |  | *X* |
| *Proactive Learning*  |  | *x* |